



CITY OF MARSHFIELD
MEETING NOTICE

AGENDA
MEETING OF THE DOWNTOWN MARSHFIELD
BUSINESS IMPROVEMENT DISTRICT BOARD
8:00 A.M.
OCTOBER 19, 2016
Executive Conference Room, Basement, City Hall Plaza

1. Call to Order
2. Approval of July 20, 2016 and August 24, 2016 minutes
3. Citizens comments
4. Financial update
 - a) Main Street Marshfield financial statement
 - b) Discussion of any known or potential variances to budget > \$2,500
5. Results of business calls in the last quarter
6. Recent or planned promotional events
7. Director report:
 - a) Update on vacancies/new businesses
 - b) Main Street accomplishments/special projects
 - c) Professional development activities
 - d) Changes in Board of Directors or staff
8. City update
9. Update on implementation Downtown Master Plan
10. Next meeting date
11. Items for future agendas
12. Adjournment

NOTICE

It is possible that members of and possibly a quorum of other governmental bodies of the municipality may be in attendance at the above-stated meeting to gather information; no action will be taken by any governmental body at the above-stated meeting other than the governmental body specifically referred to above in this notice.

Upon reasonable notice, efforts will be made to accommodate the needs of disabled individuals through appropriate aids and services. For additional information or to request this service, contact Deb M. Hall, City Clerk at 630 South Central Avenue or by calling (715) 384-3636.

BUSINESS IMPROVEMENT DISTRICT BOARD
Minutes of Wednesday, July 20, 2016 meeting

Members Present: Carol Knauf, Pat Schreiner, Scott Koran, Al Nystrom, and Dewey Schutz

Members Absent: Tom Buttke and Brian Hopperdietzel

Others Present: Amy Krogman, Lois TeStrake, and Steve Barg

Meeting called to order at 8:00 a.m. by City Administrator Barg

Koran nominated Al Nystrom as Chairperson.

BID16-06 Motion by Knauf, second by Schreiner to close nominations and elect Al Nystrom Chairperson. **Motion carried**

Nystrom took over as chair

Nystrom nominated Scott Koran as Vice-Chairperson

BID16-07 Motion by Schreiner, second by Schutz to close nominations and elect Scott Koran as Vice-Chairperson **Motion carried**

BID16-08 Motion by Koran, second by Schreiner to accept the minutes of April 20, 2016 with one correction: The date needs to be changed because the minutes show they are from January 20, 2016 **Motion carried**

No citizen's comments

BID16-09 Motion by Koran, second by Knauf to approve the financial statement as presented. **Motion carried**

Marshfield Street Marshfield Update

Eloranta is still on leave so TeStrake reported on the following:

Business calls for the last quarter.

- No update

Board Changes:

- Tony Abney left Main Street Board
- 4 members will be leaving at the end of their terms.

Promotion:

- Hub City Days is coming up and additional help is needed
- Third Thursday is going well
- There will be music in Hardacre Park when the murals are done

Vacancies/new businesses

- Vox Concerts bought the building behind Creative Pain

City of Marshfield Update

Steve Barg reported on

- Rich Reinhart resigned as 6th District Alderperson
- 2nd Street Corridor Project moving forward. West side will start after Hub City Days.
- The silent fundraising for the Community Park has begun.
- There is \$7,000 left in the Façade Program. It was very active this year
- The city bought property behind Kitchen Table area. The Omaha parking lot will be improved and expanded.
- 90 percent of the businesses in the downtown responded to the parking survey. The committee will be meeting soon to go over the results.
- The city's budget process will begin soon.
- There will be a referendum on the August 9th ballot to levy \$1 per thousand for the next 5 years to reconstruct the streets.

Barg discussed the new mission/vision statement that the council had approved.

2017 Operating Plan:

There were new activities in the plan to bring in different funding for the future. Nystrom requested Main Street prepare a list of changes between the 2016 and 2017 Operating Plan.

Next meeting date will be Wednesday, August 24th at 8:00 a.m. to approve the BID Resolution. Wednesday, October 19th at 8:00 a.m. will be the next regular meeting

Motion by Koran, second by Hopperdietzel to adjourn at 8:58 a.m. **Motion carried**

Respectfully submitted,

Amy Krogman
Administrative Assistant III

Business Improvement District Board
Minutes of the August 24, 2016 Meeting

Meeting called to order by Al Nystrom, Chairman, at 8:00 a.m. in Room 108 of City Hall Plaza.

Members present: Scott Koran, Dewey Schutz, Al Nystrom, and Brian Hopperdietzel

Members Absent: Tom Buttke, Pat Schreiner, and Carol Knauf

Others Present: Steve Barg, Angie Eloranta, and Amy Krogman

There were no citizen's comments

Eloranta went over the differences between the 2016 and 2017 Operating Plan

BID16-10 Motion by Koran, second by Hopperdietzel to approve the 2017 Operating Plan with the following changes: Add the wording "Continue to work on implementation of downtown master plan"

Motion carried

BID16-11 Motion by Hopperdietzel, second by Schutz to recommend approval of Resolution No. 2016-41 to the Common Council.

Motion carried

Next meeting date will be October 19th at 8:00 a.m.

Motion by Koran, second by Schutz to adjourn at 8:21 a.m.

Respectfully submitted,

Amy Krogman
Administrative Assistant III

Balance Sheet

As of October 12, 2016

	<u>Oct 12, 16</u>
ASSETS	
Current Assets	
Checking/Savings	
1000 · BMO Harris Bank	5,189.96
1005 · BMO Money Market Account	65,521.61
Total Checking/Savings	70,711.57
Accounts Receivable	
1100 · Accounts Receivable	880.00
Total Accounts Receivable	880.00
Other Current Assets	
1300 · Undeposited Funds	20.00
Total Other Current Assets	20.00
Total Current Assets	71,611.57
Fixed Assets	
1700 · Property & Equipment	
1710 · Office Equipment	8,662.81
1750 · Accumulated depreciation	-8,576.91
1700 · Property & Equipment - Other	2,314.28
Total 1700 · Property & Equipment	2,400.18
Total Fixed Assets	2,400.18
TOTAL ASSETS	74,011.75
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 · Accounts Payable	327.38
Total Accounts Payable	327.38
Other Current Liabilities	
2100 · Payroll Liabilities	
2200 · Accrued State Withholding	-50.00
2300 · Accrued SUTA	43.13
Total 2100 · Payroll Liabilities	-6.87
Total Other Current Liabilities	-6.87
Total Current Liabilities	320.51
Long Term Liabilities	
2720 · Historical Sign Reserve	3,000.00
Total Long Term Liabilities	3,000.00
Total Liabilities	3,320.51
Equity	
3000 · General Fund Balance	69,052.71
Net Income	1,638.53
Total Equity	70,691.24
TOTAL LIABILITIES & EQUITY	74,011.75

Main Street Marshfield, Inc.
Profit & Loss Budget vs. Actual
January 1 through October 12, 2016

	Jan 1 - Oct 12, 16	Budget	% of Budget
Ordinary Income/Expense			
Income			
4155 Community Foundation	0.00	0.00	0.0%
4501 Look-Up Marshfield II	0.00	0.00	0.0%
4950 Other Receipts	0.00	0.00	0.0%
Community Bank of Central WI	0.00	0.00	0.0%
4000 · BID	67,601.03	67,000.00	100.9%
4050 · City of Marshfield	0.00	5,750.00	0.0%
4100 · Downtown Donations	0.00	0.00	0.0%
4150 · Non-downtown Donations	0.00	0.00	0.0%
4200 · Design			
4201 · imagine Marshfield	0.00	3,000.00	0.0%
4200 · Design - Other	0.00	0.00	0.0%
Total 4200 · Design	0.00	3,000.00	0.0%
4300 · Interest Income	55.77	150.00	37.2%
4400 · Promotion Income			
4476 New Year's Ball	0.00	0.00	0.0%
4410 · Wedding Fantasy	0.00	0.00	0.0%
4419 · Fashion Show Income	0.00	0.00	0.0%
4420 · Farmer's Market			
4421 · EBT Farmers Market Machine	79.00	0.00	100.0%
4420 · Farmer's Market - Other	1,000.00	0.00	100.0%
Total 4420 · Farmer's Market	1,079.00	0.00	100.0%
4430 · Historic Preservation/Project	0.00	0.00	0.0%
4440 · Catch The Magic of Christmas	0.00	0.00	0.0%
4442 · Wagon/Buggy Income	0.00	1,000.00	0.0%
4444 · Reindeer & Santa Day Income	0.00	550.00	0.0%
4446 · Holiday Parade Income	1,250.00	1,500.00	83.3%
4447 · Hot Chocolate Run Income	884.05	6,000.00	14.7%
4448 · Misc. Decor	0.00	0.00	0.0%
4449 · Christmas Tree Donations	0.00	0.00	0.0%
4450 · Valentine's Day Buggy Rides	0.00	0.00	0.0%
4460 · Video Productions	0.00	0.00	0.0%
4470 · Other Promotion Income	0.00	0.00	0.0%
4471 · Fall Retail Event Income	141.10	0.00	100.0%
4472 · Misc. Promotional Income	1,265.00	0.00	100.0%
4475 · PROW Income	50.00	50.00	100.0%
4480 · Puttin Around - Mini Golf	0.00	0.00	0.0%
4811 · 3rd Thursday Income	2,066.00	1,500.00	137.7%
4840 · Halloween Income	500.00	1,000.00	50.0%
4400 · Promotion Income - Other	0.00	0.00	0.0%
Total 4400 · Promotion Income	7,235.15	11,600.00	62.4%
4600 · Organization Income			
4701 Brat Sales	0.00	0.00	0.0%
4610 · MS Volunteers Deliver			
4614 · Mother's Day	0.00	0.00	0.0%
4610 · MS Volunteers Deliver - Other	0.00	0.00	0.0%
Total 4610 · MS Volunteers Deliver	0.00	0.00	0.0%
4612 · Valentine's Day Income	0.00	0.00	0.0%
4620 · Other Fundraising	0.00	0.00	0.0%
4630 · Casino Night			
4631 · Casino Night Income	0.00	0.00	0.0%
4632 · Casino Night Drink Income	0.00	0.00	0.0%
4630 · Casino Night - Other	0.00	0.00	0.0%
Total 4630 · Casino Night	0.00	0.00	0.0%

Main Street Marshfield, Inc.
Profit & Loss Budget vs. Actual
January 1 through October 12, 2016

	Jan 1 - Oct 12, 16	Budget	% of Budget
4640 · Golf outing	0.00	0.00	0.0%
4650 · Historical MS Crock Sales	0.00	0.00	0.0%
4660 · Hub City Days Income	38,524.75	31,000.00	124.3%
4661 · Brewfest Income	0.00	0.00	0.0%
4665 · Hub City Days Concert Income	0.00	0.00	0.0%
4666 · 3 ON 3 BASKETBALL INCOME	3,590.00	1,200.00	299.2%
4667 · Block Party Income	5,326.00	5,000.00	106.5%
4670 · Hot Time Income	2,153.00	4,000.00	53.8%
4673 · Pop Up Shop Income	5.96	0.00	100.0%
4674 · Misc. Image Income	0.00	0.00	0.0%
4675 · Sweets For Your Sweets	0.00	0.00	0.0%
4835 · Award Plaques/Annual Meeting	520.00	1,000.00	52.0%
4865 · wisconsin State Awards Program	570.00	3,000.00	19.0%
4600 · Organization Income - Other	48.00	0.00	100.0%
Total 4600 · Organization Income	50,737.71	45,200.00	112.3%
4700 · HUB CITY DAYS			
4662 · Hub City Duathlon	0.00	0.00	0.0%
4700 · HUB CITY DAYS - Other	0.00	0.00	0.0%
Total 4700 · HUB CITY DAYS	0.00	0.00	0.0%
4800 · Image Event Income			
4810 · Flower Power Income	500.00	0.00	100.0%
4814 · Flower Power Raffle Income	0.00	0.00	0.0%
4820 · Discover Downtown Income	0.00	0.00	0.0%
4825 · Cows on the Avenue	0.00	0.00	0.0%
4830 · Sidewalk Art Days	0.00	0.00	0.0%
4845 · Customer Appreciation	0.00	0.00	0.0%
4850 · Streetscape	0.00	0.00	0.0%
4855 · Imagine Marshfield	0.00	0.00	0.0%
4860 · Advertising/Misc Image Income	0.00	0.00	0.0%
4870 · Veteran's Pkwy Planting Income	0.00	0.00	0.0%
4875 · Elvis Days Income	0.00	0.00	0.0%
4880 · Reconstruction '09 Income	0.00	0.00	0.0%
4800 · Image Event Income - Other	0.00	0.00	0.0%
Total 4800 · Image Event Income	500.00	0.00	100.0%
4900 · Economic Development Income	0.00	0.00	0.0%
49000 · Special Events Income			
49010 · Special Events Contributions	0.00	0.00	0.0%
49020 · Special Events Sales (Nongift)	0.00	0.00	0.0%
49000 · Special Events Income - Other	0.00	0.00	0.0%
Total 49000 · Special Events Income	0.00	0.00	0.0%
4950 · Organizational Income			
4951 · Associate Membership Income	0.00	0.00	0.0%
4950 · Organizational Income - Other	0.00	0.00	0.0%
Total 4950 · Organizational Income	0.00	0.00	0.0%
4955 · Valentines Day	0.00	0.00	0.0%
Total Income	126,129.66	132,700.00	95.0%
Expense			
5170 Promotion Costs			
5172 Christmas Costs			
Christmas Raffle Expense	0.00	0.00	0.0%
5172 Christmas Costs - Other	0.00	0.00	0.0%
Total 5172 Christmas Costs	0.00	0.00	0.0%
5175 Mad Market	0.00	0.00	0.0%
5176 New Years Eve Ball	0.00	0.00	0.0%
5177 Summer Events Receipts	0.00	0.00	0.0%
5179 Other Promotion Costs	0.00	0.00	0.0%
5170 Promotion Costs - Other	0.00	0.00	0.0%
Total 5170 Promotion Costs	0.00	0.00	0.0%
5251 Look-Up Marshfield II	0.00	0.00	0.0%
5260 Dairyfest Costs	0.00	0.00	0.0%
9-516-Gifts in Kind Expense	0.00	0.00	0.0%
Lamar Schmitz	0.00	0.00	0.0%

Main Street Marshfield, Inc.
Profit & Loss Budget vs. Actual
January 1 through October 12, 2016

	Jan 1 - Oct 12, 16	Budget	% of Budget
5000 · Advertising Expense			
5052 · Fund Raising	0.00	0.00	0.0%
5054 · Promotion	0.00	0.00	0.0%
5056 · Image Expense	335.00	1,000.00	33.5%
5057 · Web Hosting/Advertising Exp.	0.00	500.00	0.0%
5058 · Advertising-Misc. Exp	0.00	0.00	0.0%
5000 · Advertising Expense - Other	0.00	0.00	0.0%
Total 5000 · Advertising Expense	335.00	1,500.00	22.3%
5100 · ORGANIZATION EXPENSES			
5161 New Year's Ball	0.00	0.00	0.0%
5163 Dairyfest Food Sales Costs	0.00	0.00	0.0%
5110 · Main Street Volunteer Delivery			
5112 · Valentine's Day	0.00	0.00	0.0%
5114 · Mother's Day	0.00	0.00	0.0%
5110 · Main Street Volunteer Delivery - Other	0.00	0.00	0.0%
Total 5110 · Main Street Volunteer Delivery	0.00	0.00	0.0%
5113 · Valentines Day Expenses	0.00	0.00	0.0%
5120 · Fund Drive	0.00	0.00	0.0%
5130 · Casino Night Expense			
5131 · Casino Night Expenses	0.00	0.00	0.0%
5132 · Casino Night Drink Expenses	0.00	0.00	0.0%
5130 · Casino Night Expense - Other	0.00	0.00	0.0%
Total 5130 · Casino Night Expense	0.00	0.00	0.0%
5140 · Golf Outing Costs	0.00	0.00	0.0%
5150 · Historical MS Crock Sales	0.00	0.00	0.0%
5157 · Annual Meeting/Award Plaque Exp	425.07	1,000.00	42.5%
5159 · CAR SHOW EXPENSES	50.00	1,000.00	5.0%
5160 · Hub City Days Expenses	20,391.28	16,000.00	127.4%
5162 · 3 ON 3 BASKETBALL EXPENSES	2,097.46	3,420.00	61.3%
5164 · Hub City Duathlon	0.00	0.00	0.0%
5165 · Hub City Days Concert Expense	0.00	0.00	0.0%
5166 · BREWFEST EXPENSES	1,932.72	3,000.00	64.4%
5170 · Hot time Expenses	1,553.07	2,000.00	77.7%
5175 · Fundraising Exp Misc.	0.00	0.00	0.0%
5314 · ANNUAL MEETING/AWARD EXPENSES	0.00	0.00	0.0%
5385 · Halloween Expenses	0.00	0.00	0.0%
5570 · Block Party Expenses	3,121.12	1,200.00	260.1%
5100 · ORGANIZATION EXPENSES - Other	0.00	0.00	0.0%
Total 5100 · ORGANIZATION EXPENSES	29,570.72	27,620.00	107.1%
5300 · Economic Restructing Expense			
5310 · Spring Fling Customer Appr	0.00	0.00	0.0%
5315 · Customer Appreciation Expense	0.00	0.00	0.0%
5320 · Flower Power Expense	0.00	0.00	0.0%
5324 · Flower Power Raffle Expense	0.00	0.00	0.0%
5325 · Cows on the Avenue	0.00	0.00	0.0%
5329 · Pop Up Shop Expenses	313.84	1,500.00	20.9%
5330 · Sidewalk Art Costs	0.00	0.00	0.0%
5331 · Community Square Expense	0.00	0.00	0.0%
5335 · Award Plaques/Annual Expense	0.00	0.00	0.0%
5340 · Fall Decorating Expense	0.00	0.00	0.0%
5345 · Discover Downtown Expense	0.00	0.00	0.0%
5350 · Streetscape Costs	0.00	0.00	0.0%
5355 · Reconstruction '09 Expenses	0.00	0.00	0.0%
5360 · Imagine Marshfield Expenses	0.00	0.00	0.0%
5365 · Wisconsin State Awards Program	1,412.46	2,400.00	58.9%
5370 · Misc. Image Expense	689.30	0.00	100.0%
5375 · Veteran's Pkwy Planting Exp	0.00	0.00	0.0%
5380 · Elvis Days	0.00	0.00	0.0%
5300 · Economic Restructing Expense - Other	0.00	0.00	0.0%
Total 5300 · Economic Restructing Expense	2,415.60	3,900.00	61.9%
5500 · Promotion Expenses			
5311 · 3rd Thursday Expense	3,025.20	1,500.00	201.7%
5326 · Other Promotional Expense	300.00	0.00	100.0%
5327 · Fall Retail Event Expense	475.78	0.00	100.0%
5328 · Misc. Promotional Expense	2,453.35	0.00	100.0%
5510 · Wedding Fantasy	0.00	0.00	0.0%
5512 · Halloween Expenses	0.00	1,000.00	0.0%
5519 · Fashion Show Expense	0.00	700.00	0.0%

Main Street Marshfield, Inc.
Profit & Loss Budget vs. Actual
January 1 through October 12, 2016

	Jan 1 - Oct 12, 16	Budget	% of Budget
5520 · Farmer's Market Expense			
5521 · EBT Farmers Market	136.80	0.00	100.0%
5520 · Farmer's Market Expense - Other	400.87	1,000.00	40.1%
Total 5520 · Farmer's Market Expense	537.67	1,000.00	53.8%
5530 · Historic Presv Proj-Non facade	0.00	0.00	0.0%
5535 · Historic Facade Grant Expe	0.00	0.00	0.0%
5540 · Catch the Magic of Christmas			
5542 · Wagon/Buggy	0.00	0.00	0.0%
5544 · Reindeer Day	0.00	0.00	0.0%
5546 · Holiday Parade Expenses	0.00	0.00	0.0%
5547 · Hot Chocolate Run Expenses	0.00	0.00	0.0%
5548 · Christmas Supplies	0.00	0.00	0.0%
5549 · Christmas Tree	0.00	0.00	0.0%
5540 · Catch the Magic of Christmas - Other	0.00	0.00	0.0%
Total 5540 · Catch the Magic of Christmas	0.00	0.00	0.0%
5550 · Valentine's Day Buggy Rides	0.00	0.00	0.0%
5560 · Video Productions	0.00	0.00	0.0%
5565 · Puttin Around - Mini Golf Expen	0.00	0.00	0.0%
5612 · Buggy/Wagon Expenses	0.00	0.00	0.0%
5613 · Reindeer Day & Santa Expense	0.00	500.00	0.0%
5614 · Images Expenses	0.00	0.00	0.0%
5615 · Hot Chocolate Run Expense	22.70	3,000.00	0.8%
5616 · X-mas Event Expenses	170.39	3,500.00	4.9%
5617 · X-mas Tree Expenses	0.00	750.00	0.0%
5500 · Promotion Expenses - Other	0.00	0.00	0.0%
Total 5500 · Promotion Expenses	6,985.09	11,950.00	58.5%
5555 · Facade Improvement Expense	15,000.00	10,000.00	150.0%
6000 · Organizational Expenses			
6010 · Business at Breakfast Expenses	0.00	0.00	0.0%
6000 · Organizational Expenses - Other	0.00	0.00	0.0%
Total 6000 · Organizational Expenses	0.00	0.00	0.0%
6500 · Design Expenses			
6501 · Imagine Marshfield Expense	0.00	0.00	0.0%
6504 · Flower Power Expenses	7,812.52	5,000.00	156.3%
6505 · Historic Plaques Expense	0.00	0.00	0.0%
6510 · Flash Galleries Expense	0.00	0.00	0.0%
6515 · Other Design Expenses	0.00	0.00	0.0%
6500 · Design Expenses - Other	0.00	1,000.00	0.0%
Total 6500 · Design Expenses	7,812.52	6,000.00	130.2%
6800 · Downtown Re-Development Proj Ex	0.00	0.00	0.0%
7000 · Economic Restructuring Expense			
7010 · Other Promotions Expense/Kiosk	0.00	0.00	0.0%
7000 · Economic Restructuring Expense - Other	0.00	0.00	0.0%
Total 7000 · Economic Restructuring Expense	0.00	0.00	0.0%
7100 · Administrative Expenses			
7120 · Bank Service Charges	19.60	0.00	100.0%
7141 · Supplies Office	1,491.20	1,500.00	99.4%
7142 · Software Computer/Comp Supplies	0.00	0.00	0.0%
7150 · Depreciation Expense	0.00	0.00	0.0%
7160 · Dues and Subscriptions	1,127.86	1,500.00	75.2%
7170 · Equipment Rental	0.00	0.00	0.0%
7180 · Insurance	4,771.00	5,000.00	95.4%
7250 · Postage and Delivery	575.34	0.00	100.0%
7270 · Professional Fees	1,130.00	1,500.00	75.3%
7295 · Utility Expenses	669.64	1,500.00	44.6%
7301 · Maintenance & Equipment Repairs	0.00	0.00	0.0%
7341 · Telephone	970.22	800.00	121.3%
7342 · Internet Access	740.99	700.00	105.9%
7343 · Cell Phone	50.00	300.00	16.7%
7353 · Education Expense	0.00	0.00	0.0%
7354 · Travel / Education Expenses	373.00	1,200.00	31.1%
7355 · Mileage	193.76	600.00	32.3%
7357 · Meals	298.88	200.00	149.4%
7410 · Photographic Supplies	0.00	0.00	0.0%
7100 · Administrative Expenses - Other	0.00	0.00	0.0%
Total 7100 · Administrative Expenses	12,411.49	14,800.00	83.9%

Main Street Marshfield, Inc.
Profit & Loss Budget vs. Actual
January 1 through October 12, 2016

	Jan 1 - Oct 12, 16	Budget	% of Budget
7260 · Printing and Reproduction			
7261 · MS Newsletters	0.00	1,000.00	0.0%
7262 · MS Brochures	786.00	1,000.00	78.6%
7263 · Printing & Reproduction Other	142.55	2,300.00	6.2%
7260 · Printing and Reproduction - Other	0.00	0.00	0.0%
Total 7260 · Printing and Reproduction	928.55	4,300.00	21.6%
7290 · Rent	6,075.00	8,100.00	75.0%
7300 · Equipment & Maintenance Repairs	1,415.51	2,000.00	70.8%
7340 · Telephone/Internet Expenses	0.00	0.00	0.0%
7350 · Travel & Education Expense	0.00	0.00	0.0%
7400 · Supplies			
7420 · Computer Software/Comp Supplies	0.00	0.00	0.0%
7430 · Office Supplies	0.00	0.00	0.0%
7400 · Supplies - Other	0.00	0.00	0.0%
Total 7400 · Supplies	0.00	0.00	0.0%
7500 · Payroll Expenses			
7510 · Manager Salary	23,890.31	0.00	100.0%
7520 · Staff Wages	14,372.83	0.00	100.0%
7530 · Contract Labor	0.00	0.00	0.0%
7540 · FICA/Medicare Expense	2,927.14	0.00	100.0%
7550 · FUTA Expense	0.00	0.00	0.0%
7560 · SUTA Expense	216.37	0.00	100.0%
7500 · Payroll Expenses - Other	0.00	54,300.00	0.0%
Total 7500 · Payroll Expenses	41,406.65	54,300.00	76.3%
7760 · Recognition Plaques	0.00	0.00	0.0%
7880 · Personal Property Taxes	135.00	70.00	192.9%
7900 · Bad Debt	0.00	0.00	0.0%
7950 · Miscellaneous Expense	0.00	0.00	0.0%
Total Expense	124,491.13	144,540.00	86.1%
Net Ordinary Income	1,638.53	-11,840.00	-13.8%
Other Income/Expense			
Other Income			
8000 · In Kind			
8010 · In Kind - Accounting	0.00	0.00	0.0%
8020 · In Kind - Advertising	0.00	0.00	0.0%
8030 · In Kind - Income	0.00	0.00	0.0%
8040 · In Kind - Rent	0.00	0.00	0.0%
8050 · In Kind Misc Income	0.00	0.00	0.0%
8000 · In Kind - Other	0.00	0.00	0.0%
Total 8000 · In Kind	0.00	0.00	0.0%
8100 · FUTA REFUND	0.00	0.00	0.0%
Total Other Income	0.00	0.00	0.0%
Other Expense			
80000 · Ask My Accountant	0.00	0.00	0.0%
9000 · In Kind Expense			
9040 · In Kind Rent Expense	0.00	0.00	0.0%
9050 · In Kind Misc. Expenses	0.00	0.00	0.0%
9000 · In Kind Expense - Other	0.00	0.00	0.0%
Total 9000 · In Kind Expense	0.00	0.00	0.0%
9990 · Interest Expense			
9998 · Loan Interest Expense	0.00	0.00	0.0%
9990 · Interest Expense - Other	0.00	0.00	0.0%
Total 9990 · Interest Expense	0.00	0.00	0.0%
9999 · Other Expense	0.00	0.00	0.0%
Total Other Expense	0.00	0.00	0.0%
Net Other Income	0.00	0.00	0.0%
Net Income	1,638.53	-11,840.00	-13.8%